

# TECHNOLOGY LIFECYCLE MANAGEMENT SOLUTIONS



# ABOUT US

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Avail's purpose-built platform and unparalleled managed services brings a sense of control and visibility through the entire technology lifecycle. We don't just add another software to your stack, our approach lets you understand your environment. Avail's advantage includes:

**Accountability:** We are an experienced team of professionals that assist with day-to-day operations to align with your IT and financial complexities.

**Accuracy:** We provide extensive detail on your IT and telecom environment: site by site, service by service, and charge by charge.

**Action:** Based on accurate data, we help you understand your connected environment to make strategic and operational data-driven business decisions.

**Agility:** We don't bounce you around from different departments. Our quick and seasoned project managers will give you peace of mind since they are essentially an extension of your team.

**Our people, processes, and platform provide a comprehensive approach to your technology and telecom environment.**





## CORE PRACTICE AREAS

- Wireline
- Mobile Devices
- Cloud Computing
- Network Equipment
- Maintenance & Warranty Agreements
- License Agreements
- PBXs

# SOLUTIONS

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## AUDIT

As part of our initial onboarding, we'll implement an audit to see a detailed inventory of services. We organize the data in custom views to align with our clients' budgets, so it's easy to setup cost allocations and make business decisions. At the conclusion of the audit, we'll provide an extensive executive summary that includes:

- Identification of unused services and savings if eliminated
- Identify services not billed at contracted rate and savings if correctly billed
- Identification of underbilled services and provide list to client for accrual
- Recommendations for contractual improvements
- Optimization assessment to identify opportunities to reduce costs
- Credits, rates and optimization findings
- Billing errors on invoices
- Number of locations for site visit/physical audits
- Optimization and savings recommendations

## SOURCING MANAGEMENT

Avail provides strategic sourcing for both telecom as well as other IT services like cloud computing, hardware and software, or maintenance and warranty agreements.

- Benchmark contracted rates against market rates
- Analysis of potential savings if rates were at market
- Conduct competitive procurement through Request for Proposals (RFP)
- Negotiation assistance
- Project management for carrier migration

## ORDERING AND PROVISIONING MANAGEMENT

Avail administers any ordering or provisioning requests, such as:

- Creating and executing carrier requests
- Service delivery tracking
- Test and turn up / project management
- Qualification of multiple suppliers and service types for the best solution and price



## INVENTORY MANAGEMENT

Avail helps businesses take control of their assets by establishing visibility across all their sites. Our inventory management services include:

- Create and maintain site information (customized to client preferences)
- Maintain list of detailed service information
- Document all inventories services and account information
- Integrate with ordering and provisioning

## INVOICE MANAGEMENT

In today's complex technology world, invoices delivered by various carriers or contracts can be hundreds or even thousands of pages long. Save time and money when Avail automates, consolidates, and validates invoices.

- Invoice processing for both telco and non-telco assets (e.g. utility bills)
- Treasury and bill payment
- Invoice requests

## USAGE AND OPTIMIZATION MANAGEMENT

Our usage and optimization service is an on-going component of our initial audit. Avail provides the business intelligence so your business can allocate costs by individuals, departments, locations, or other defined categories across sites.

- Identify optimization opportunities on a monthly basis
  - Circuits or usage-based services with zero or low utilization
  - Services at closed or inactive locations
  - Unusual charges
- Provide recommendations with proposed action plan at quarterly business reviews

## DISPUTE MANAGEMENT

Avail initiates recovery resolution and ensures our clients' accounts are credited in a timely manner.

- Initiate dispute with carrier and track status including pending and realized savings
- Track credits against invoices and validate credits received
- Ensure carrier provides credits for service level failures or operational issues/outages





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