AVAIL DECREASES INVOICES BY 93% FOR NATIONAL UTILITY COMPANY

A Case Study

A Fortune 500 utility company outsourced their network management to a global provider for over a decade. However, the utility client wasn't satisfied and was looking for more transparency into their IT environment. The utility company struggled with accuracy of information, centralized data management, and increasing costs.

After partnering with Avail for one year, we provided visibility into their entire technology enterprise, consolidated invoices and provided significant cost savings. With Avail's managed services, our client experienced very little disruption during the onboarding period and now has their entire IT environment in one platform, providing increased efficiencies to their technology and finance teams.

BEFORE	AFTER
$17.3M	**$11.7M**
annual telecom spend	**annual telecom spend**

Post audit and bundled with ongoing management, Avail optimized the client's telecom spend by 32%. We achieved these results even after being supported by a global network management provider for over 10 years.

3,300	240
invoices	**invoices**

With Avail's invoice management solution, our client now has automated, consolidated, and validated invoices to work with. They also have a single repository to see trends and historical data.

ROI = 30 Days

Avail's purpose-built platform and unparalleled managed services brings a sense of control and visibility throughout the entire IT lifecycle.