AVAIL SAVES OVER $1M ON IT EXPENSES FOR NATIONAL SUPERMARKET CHAIN

A Case Study

COMPANY

With over 250+ supermarket locations in the Midwest and over $10 billion in sales annually, this company ranks in the top 50 private companies in the United States.

CHALLENGE

There was no accuracy or inventory visbility of the 250+ supermarket locations. The client didn't have any clarity of the circuits at each facility yet alone the contracted rates for those circuits.

SOLUTION

As a result of Avail's whiteglove services and 4A cloud platform, one of the nation's leading supermarkets was able to save over $1M in telecom expenses and reduce expenses by 31%.

Looking for clarity into its IT environment and for a way to save on telecom expenses, this supermarket chain partnered with Avail to identify savings and efficiencies into their growing environment. The supermarket chain was looking for a trusted partner that could provide a smooth transition with little to no operational disruption. And a partner that could show a ROI and telecom savings, fast!

The client's inventory was messy, inaccurate, and not well maintained. Avail's experienced analysts got to work and provided an accurate inventory in our 4A platform within 8 months. In addition to the inventory, Avail saved its client over $1M by finding unused credits, billing errors, and inaccurate rates. Now that our client has gained a better view of their inventory, they've relied on Avail as their IT lifecycle partner to help map out its future infrastructure communication needs, like SD-WAN and 5G.

BEFORE

$3,262,584

annual telecom spend

AFTER

$2,242,108

annual telecom spend

What would your organization do if we delivered a 31% savings to your budget?

Avail's purpose-built platform and unparalleled managed services brings a sense of control and visibility throughout the entire IT lifecycle.

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